

**Naval Air Warfare Center Training Systems Division**  
**Sources Sought Notice**  
**For**  
**H-1 TRAINING REQUIREMENT FOR**  
**FOREIGN MILITARY SALES (FMS)**

**1.0 Description**

The Naval Air Systems Command (NAVAIR) in support of the H-1 Light Attack Helicopter Program Office (PMA-276) is seeking sources to provide pilot and maintenance personnel training support for AH-1Z attack helicopter Foreign Military Sales (FMS) programs. The information is also pertinent for any future AH-1Z/W attack helicopter and UH-1Y utility helicopter FMS programs. The following information is provided to assist the United States Navy in conducting Market Research to determine potential contractors that have an interest and capability in providing pilot and maintenance training for the AH-1Z/W and/or UH-1Y helicopters. These requirements are subject to change and the information provided below is for informational purposes only. The final requirement will be defined under a formal Request for Proposal.

**2.0 Disclaimer**

THIS SOURCES SOUGHT IS FOR INFORMATIONAL PURPOSES ONLY. THIS IS NOT A REQUEST FOR PROPOSAL. IT DOES NOT CONSTITUTE A SOLICITATION AND SHALL NOT BE CONSTRUED AS A COMMITMENT BY THE GOVERNMENT. RESPONSES IN ANY FORM ARE NOT OFFERS AND THE GOVERNMENT IS UNDER NO OBLIGATION TO AWARD A CONTRACT AS A RESULT OF THIS ANNOUNCEMENT. NO FUNDS ARE AVAILABLE TO PAY FOR PREPARATION OF RESPONSES TO THIS ANNOUNCEMENT. ANY INFORMATION SUBMITTED BY RESPONDENTS TO THIS TECHNICAL DESCRIPTION IS STRICTLY VOLUNTARY.

**3.0 Detailed Requirements**

PMA276 has received a Letter of Requests (LORs) to provide a Letter of Offer and Acceptance (LOA) for 12 AH-1Z helicopters. PMA 276 anticipates the receipt of additional LORs for the AH-1Z/W and UH-1Y helicopters from multiple countries. Included in the request is pilot and maintenance training at a contractor provided facility in the U.S., utilizing the country's aircraft, aircraft support equipment, and spares. The selected contractor will be responsible for all aircraft operational and maintenance requirements, all aircraft support equipment operational and maintenance requirements, all classroom equipment, to include electronic classrooms, and storage and inventory of spares and repairable equipment and parts. Courseware for pilot and maintenance training will be provided as Government Furnished Information (GFI). The selected contractor will be responsible for revising and sanitizing the courseware in accordance with Government direction, making it suitable for instructional delivery to foreign students. The original courseware, and any revisions, will remain the property of the Government, and returned to the Government at the end of the instructional period. PMA276 is seeking a contractor solution to meet these requirements. The earliest period of performance for this training is assumed to be mid CY2020 to mid CY2021.

Assume the following training numbers and levels as follows:

- A total of 14 Pilots to be trained:

- 4 Instructor & Functional Check Flight (FCF) Pilots (Level 1000-3000, 5000, 6000)
- 10 Basic Pilots (Level 1000-3000)

Students are assumed to be experienced AH-1F helicopter pilots and mechanics, and have command of the English language.

- All necessary pilot training for (14 pilots total: 4 instructor/ Functional Check Flight (FCF) and 10 basic pilots).
- All necessary training to support an “O” Level Maintenance Concept, utilizing 92 personnel in the various maintenance disciplines and levels of qualification through “type aircraft” qualification (see table below).

Levels	Courses									
	APG	ELEC	AVN	ARM	SHEET METAL	SUPPLY	MAINTENANCE CONTROL	AGE	ENG	MAINTENANCE OFFICERS
ADVANCED	4	2	2	4	1	2	2	2	2	2
INTERMEDIATE	6	4	4	6	2	4	2	2	4	2
ORGANIZATIONAL	10	4	4	6	1	4			4	
TOTAL	20	10	10	16	4	10	4	4	10	4
92										

- Government Furnished Information (GFI). The following is a sample list of key GFI the Government intends to provide after award. This list is not all inclusive and subject to change:
  - Pilot Courseware
  - Maintainer Courseware
- It is anticipated that any resulting contract would be accomplished under the provisions of a firm-fixed-priced (FFP) contract.
- The applicable NAICS code is 611512, Flight Training with a Small Business Size Standard of \$27.5 million. The Product Service Code is U006, Vocational/Technical. Businesses of all sizes are encouraged to respond; however, each respondent must clearly identify their business size in their capabilities statement.

#### 4.0 Submission Details

Written responses to this announcement should specifically address the following. Responses should be succinct, but sufficient in detail to adequately demonstrate the required capability to meet the Government’s stated requirements. The Government intends to utilize the data collected from these announcements to finalize the acquisition strategy for the pilot and maintenance training.

1. Information about your company:
  - a. Name and address of the company
  - b. Cage Code

- c. Size of business and if applicable to any small business classification;
  - d. Ownership;
  - e. Names of two principals to contact, including title and telephone number;
2. Description of company's approach to satisfy the instructional, facility, aircraft, support equipment, classroom and courseware requirements stated above for any, or all, of the applicable aircraft types. Support to include methodology to provide USMC certified AH-1Z, or other aircraft mentioned, instructor pilots and maintenance instructors to support this effort as well as methodology proposed to keep them proficient during course of instruction. If interested as a Prime contractor, please indicate as such and address your approach to satisfy all of the aforementioned requirements. If interested as a Subcontractor, please indicate your company's approach to those areas of expertise where you anticipate subcontracting opportunities for your firm. This information will be valuable when determining the appropriate Small Business utilization strategy/goals for evaluation as applicable.
3. Provide a discussion of your company's capabilities to perform the required training during the anticipated Period of Performance schedule (length of courses may follow USMC structure, or be modified to accelerate and/or improve instruction). Please provide supporting rationale for your response to include a discussion of the resources and facilities that will be employed to meet the Government's delivery schedule requirements. Identify any assumptions with respect to required Government Furnished Information (GFI) and the assumed timeframes when such GFI would be available to your company.
4. What experience does your firm have regarding aircraft facility management, aircraft operation and maintenance of each type of the applicable aircraft, Pilot instruction for each aircraft type, maintenance instruction for each aircraft type, and courseware development/revision.
5. Please demonstrate that your company has the necessary knowledge and capability to maintain required security of all aircraft, support equipment, instructional material and students throughout the period of performance.
6. NOTE: Where applicable, include the following information:
  - a. Government contract number;
  - b. Contract value;
  - c. Role your company played;
  - d. Point of contract telephone number.

If your company is interested in competing for this requirement please provide a response to this request in accordance with the directions below. Interested businesses shall submit responses by email to [elouise.bryant@navy.mil](mailto:elouise.bryant@navy.mil). Please submit all questions by email to the same POC.

One electronically submitted response shall be received no later than **5:00pm Eastern Time on 28 June 2016**, and reference: **H-1 FMS TRAINING REQUIREMENT- SOURCES SOUGHT**. Interested businesses should submit a capabilities statement package (no more than ~~twenty-five~~ (25) 8.5 x 11 inch pages, font no smaller than 10 point) demonstrating ability to perform the effort by answering the questions above.

Firms responding to this announcement will not be individually notified if the requirement is solicited. Solicitations will occur through the Navy Electronic Commerce Online (NECO), the Federal Business Opportunities (FBO), and/or the NAWCTSD Business Opportunities websites. NAWCTSD will use the responses to this announcement to make an informed decision concerning the strategy it will pursue to meet its objective, including determining set-aside opportunities. **In order to complete its review, NAVAIR must be able to share a respondent's information both within the Government and with covered Government support contractors.**

**Contracting Office Address and POC:**

12211 Science Drive Code 25341 Orlando, Florida 32826-3224

**Primary Point of Contact:**

Elouise Bryant

Contract Specialist, Code 25341

Naval Air Warfare Center Training Systems Division

Tel: (407)380-4283

Email: Elouise.Bryant@navy.mil

**Secondary Point of Contact:**

Andrea Gordon-Eubanks

Procurement Contracting Officer, Code 25341

Naval Air Warfare Center Training Systems Division

Tel: (407)380-4389

Email: Andrea.Gordon@navy.mil